



# Measure Twice Cut Once

DECEMBER 2017

The builder's guide to all things timber and hardware.

## Getting To Know You: Diane Holland

Diane has been with Wilson Timbers for 12 years but she hasn't been in the main offices for a while- so you could be forgiven for not knowing her. Diane looks after the finances and admin for us.

We sat down with Diane and asked a few questions so you could better get to know our Diane.

**What is the best and worst piece of advice you have ever received?** Best – "Don't sweat the small stuff" Worst – "Be good"

**What gets you fired up?** "Easy. Dishonest people."

**What's the title of the current chapter of your life?** "Life is good."

**If someone narrated your life, who would you want to be the narrator?** "Sean Connery. No other reason than he has a very sexy voice."

**What's your "back in my day we..."** "...had to find a phone box if we



*needed to make a call and then if the person wasn't at home at the time you didn't get to talk to them."*

**What about the opposite sex confuses you the most?** "Men are able to think about and focus on one thing at a time – wish I could do that."

**Biggest fear?** "When my feet are not grounded, say when on a chair lift or a high bar stool after too many vinos."

**Biggest kept secret ..... until now?** "I am really a big softy.... But shhhh don't tell anyone."

**Do you scrunch or fold?** "Fold."

**Best accomplishment?** "Giving birth to my 3 children, by far the best thing."

**Go to karaoke song?** "I am woman hear me roar.' Hahaha"

**How do you spend your free time?** "With family and friends, gardening, creating art with glass, out in our boat or cruising with my husband in our Chevy to just name a few..."

**Biggest regret?** "Don't have any regrets, all my mistakes have been a positive in disguise. However 2 years ago I wanted to do the Camino trail in Spain and didn't, I then broke my ankle so probably can't now. Do what you can when you can!"

**If you could have a super power what would it be and why?**

"Simple..... Being able to teleport it would save a lot of time spent on Brisbane roads in traffic."

**Worst habit?** "Over thinking and eating too much – I love food."

**What is on the top of your bucket list?** "I have a very long bucket list.

## In This Issue

- We chat with Diane.
- The official history of Wilson Timbers
- The latest invention to roll out of Caleb's lab
- L.A.K. Constructions crush it at the HIA awards – sorry if you were up against them.

*However right now my husband's bucket list is longer and more overdue so the next thing to tick off is travel to America to go to drag meetings in California."*

**All-time favourite movie?** "I have a few but probably my fav would be American Graffiti"

**Where do you see yourself in 10 years?** "Wow that's easy.... Sitting somewhere with a cocktail in my hand. I will be newly retired (unless I win lotto in the meantime)"

**What do you hope your last words will be?** "I stayed for a long time and had a good time!!!"

**What could you give a 40 minute presentation on with absolutely no preparation?** "Yeah probably nothing. I don't like speaking to a crowd, hard to believe because I love talking! I do have a passion for horticulture this was the industry I was in until I started working in timber. Funny I used to grow plants now I cut them down. So if I had to talk about something it would be plants."

**Favourite movie quote?** "I'll be back".



## Want To Come On The Hurfords Mill Trip?

If you've ever wondered how all that timber you use gets processed – we've got a day trip for you. Ryan from Hurfords Mill is offering to do a day trip to their dry mill in Tuncester and their green timber mill in Kyogle so you can see two different milling processes in action.

Ryan has promised to explain how Hurfords is supporting sustainability. We looked at taking a trip to one of their timber plantations to show you how committed Hurfords is to sustainability. But it would have made it a really long day.

Hurfords have organised a bus for the trip and are putting on lunch.

We'll be taking some of our staff on the trip too. At this stage nobody is asking you to commit, we just want an expression of interest – we are looking to head up in either January or February at a date that works for everyone interested.

If you'd like to be included in the plans then shoot an email to [erin@wilsontimbers.com](mailto:erin@wilsontimbers.com) or send a message to my mobile on 0403 601 036. Spots are limited and filled first in, best dressed.



# A Bit Of The History Of Wilson Timbers

The company we know today known as Wilson Timbers started as T. Wilson & Son Pty Ltd in 1955.

Tom had been a timber seller since 1928, when he worked for Butt and Co before establishing "Fibro Construction Co" in 1936 and operated it until 1940. Tommy decided to "restart" a timber merchant operation in 1955 and invited his son Colin (who we all know as Col), who had returned from Korea, to join him at double the army pay of £7.15 per week.

T. Wilson & Son opened their first yard at Dutton Park on the site of an old sawmill. After a few years a second yard started operating on Annerley Rd (opposite the Red Brick Hotel – a popular drinking hole many people would remember).

Tom and Col made customer service a priority, treating their customers as they would like to be treated in addition to providing the best timber possible.

As the company grew, land was purchased at Davey St, Moorooka and the business operated from both yards until in the "sixties" when it was decided to trade only from Davey St. The exact date of consolidation has faded from memory.

After Tom Wilson's death in 1966 and the company changed its name to Wilson Timbers Pty Ltd

Col continued the business during economic highs and lows. Then in the eighties Wilson Timbers expanded and opened a second yard at Ipswich (which has flooded twice in recent memory).

Colin's wife Sue worked alongside of him in the business until about 14 years ago when she left day to day operations and worked as a director of the company – which she remains until this day. Col's son-in-law Nigel Shaw worked for Col as a sales rep for many years.

After Colin's death in 2014, Nigel Shaw, Colin's son-in-law, has taken over the long running family business.

The commitment the team at Wilson Timbers make to our customers today has not wavered from Tom and Col's standards back in the 50's. Our customers are always assured good ol' fashioned helpful service, and of course the best timber available – this is shown in the fact we have accounts still with us today whose fathers had accounts with Wilson Timbers when they were in the building industry.

Similarly, we count many clients today who did their apprenticeships working for builders who are customers and when those apprentices went into business for themselves – they continued to come to Wilson Timbers.





# For All Those Times That Grip Tape On Your Stair Treads Just Isn't Good Enough!

Dressed timber stairs look amazing don't they? Dressed timber staircases are a major design feature many home owners want to impress their friends and family with. Exactly what your client wants when they are renovating an upscale home.

The only problem is that they are a safety nightmare – if you get them wet – it's almost guaranteed someone will walk on them, slip and break their neck... that's why these stairs need anti-slip. Unfortunately most builders just use grip tape – that stuff you put on a skateboard as the anti-slip on their treads.

And if we're all honest, it looks terrible.

Thankfully, our products engineer and king of the CNC Router – Caleb- has come up with a better answer. One that says class and sophistication – not 'my kid just had their skateboard taken off them and raided for its grip tape.'

He's machining grooves in the treads and setting aluminium inserts in the grooves. The inserts are only 1.5-2mm above the tread so they meet the criteria for anti-slip and aren't a trip hazard. At the same time the metallic colour contrasts with rich timber tones for 'visual appeal.'

Some of our clients are already ordering these treads and you can too. Just get in touch with your rep or call 3277 1988 and you'll be taken care of.



## Solaris Competition Winners!

Congratulations to Jay (and guest) of QDR Group - for his project at Pittsworth and Liam (and guest) of Jarvis Building Concepts for his project at Camp Hill. Both of you have won a round of golf and lunch at the Brookwater Golf Course. A big "thank you" to all who entered.

## Would You Like To Be On The Boral Mill Trip?

Ben, our rep at Boral Timbers is organising a trip to Kyogle to see their automated mill in action.

Highlights include seeing their:

- Treatment plant.
- Feedstock yard.
- Auto racker.
- Bio power burner.
- Air dry yard.
- Kilns.
- Auto feeder.
- Moulder.
- Auto Lux defect scanner.
- Auto cutter.
- Parquetry line.
- Board packing line.
- Despatch.
- Machinery rooms.

Lunch is included and depending on numbers the groups might be split so that everyone gets the most information possible.

Dates and times will be confirmed with those interested in going.

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## Welcome Aboard

We'd like to take the chance to welcome

- Point Corp
- Wernicks Landscapes
- Benchmark Shelving and Storage
- Green Options
- FencePac
- TMO Constructions
- Fitted Out
- Brisbane Signs
- Reliable Reno
- Contrast Constructions
- POP Up Constructions
- Cadso Constructions

To the Wilson Timbers family.  
Thank for your first order – looking forward to growing together.

## Congratulations to L.A.K. Constructions.

A big shout-out to L.A.K. Constructions for winning both the HIA Queensland best 'renovation and addition' and the 'renovation and addition \$601,000 – \$1.25m' categories for their project in Hipwood St Coorparoo.

In conjunction with the architect Stewart Smith of Smith Architects – Luke and the rest of the team at L.A.K. Constructions delivered some amazing results.

The project involved excavating under the existing dwelling to put in a garage, wine cellar and wet room as well as renovating the first story. The

team also put a second story on the property.

Everyone here at Wilson Timbers was proud to be involved in supplying the materials for the project and helping make the victory possible.

We've included some of the project photos from L.A.K. Constructions website below but to really get the full story, check out their website at <http://lakconstructions.com.au/project/coorparoo-3/>

Congratulations to everyone on making this project such an outstanding success.



## Merry Christmas & A Happy New Year!

Wow, what a year it has been. There is barely enough space in this newsletter to wish you, your family and your team a Merry Christmas and a Happy New Year from everyone here at Wilson Timbers.

May 2018 be even bigger and better!



**WILSON TIMBERS**  
The Hardwood & Decking Specialists

Wilson Timbers  
13 Davey St  
Moorooka  
Qld 4105  
Ph: (07) 3277 1988  
E: [info@wilsontimbers.com](mailto:info@wilsontimbers.com)  
Web [www.wilsontimbers.com](http://www.wilsontimbers.com)

