



Measure Twice Cut Once

JANUARY 2018

The builder's guide to all things timber and hardware.

Our founder the late Colin Wilson a short tribute

Colin David Francis Wilson was born on the 24th January 1928 in Brisbane. He started life in Yerongpilly and his youth was full of golf, sun, surf and good times with friends.

Colin joined the Citizen Military Forces as a private soldier in 1948 aged 20 with the 9th Infantry Battalion and was commissioned in the unit in 1951. In 1952 he transferred to the Australian Regular Army and served as an infantry platoon and assault pioneer platoon commander with the 3rd Battalion, Royal Australian Regiment in Korea and with Headquarters B.C.F.K. in Japan; and later at the Army Apprentices School in Balcombe.

Diana, his wife to be and Colin first met on a "blind date". At that stage Colin was in the regular army due to

go to Japan and Korea. Colin returned from active duty in Korea in August 1954 and married Diana at St John's Cathedral on 8th December that year. A full military guard of honour was awaiting their exit from the church. Colin retired from the regular army and they then headed home to Brisbane where Colin re-joined the CMF (army reserve) as captain.

That year in 1955, was also the beginning of the new family business. In 1955, Colin's Father, Tom decided to restart a timber merchant operation and invited Colin to join him and doubled his pay to 7 pounds per week. Although the army was his passion, family loyalty and obligation took precedence.

After Tommy died, Colin changed the name to Wilson Timbers. By then the



family had moved to Greenslopes.

In the eighties, Wilson Timbers opened a second yard at Ipswich and a few years later came a third branch at Yalata which specialized in benchtops and exotic hardwoods. Sales increased and so did staff numbers.

During his time in the industry Colin was a very strong supporter, life member and past president of the Hoo Hoo J4- an international timber industries club where he had many close friends. He also had many opportunities to take Diana and his children to conventions overseas and on interstate trips. These were some of his fondest memories.

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Congratulations To Our Winners.

Three lucky builders won runner up prizes in the Alpha Tradie Trailer Competition:- Gary Breakwell of Greencube Constructions, Matt Russell of Blackline Builders and independent Warrick Gibson each claimed an 85 piece Alpha Gold Series Drill Kit worth \$300.00.

Well done gents.



Congratulations Gary



Congratulations Matt



Congratulations Warrick

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Colin was loved and respected by many of his past and present employees, customers and friends. Colin was a generous man and gave donations to countless charities and organisations. He would help a friend, employee or customer in need without hesitation.

On 24th January 1983, after also holding an appointment as Honorary ADC to his Excellency the Governor General, he was transferred from 1st Division to the Retired List. Brigadier Wilson was Honorary Colonel 2nd/14th Light Horse (QMI) from January 1982 to 1989, when 41 years of army service ended.

Colin continued to run a thriving business and developed an outstanding reputation within the industry for providing the best quality and service. Colin was very well respected by his peers, his customers and his competitors.

Around 2000 Colin started to think about retirement and his future and decided to scale back his operations and close the Yalata branch, after which Colin and Diana sold their family home and moved with the intention to retire at Marine Parade, Labrador. Colin was still very much involved with work and travelled most days up to Moorooka. In 2005 Colin

retired from Wilson Timbers and handed the business down to his son in law Nigel Shaw.

For Colin the most important thing in life was to make sure that his family was going to be safe and secure.

After cutting back on his daily involvement with the business, Colin and Diana enjoyed a lifestyle of relaxed entertaining, travel and had many happy years until Diana was diagnosed with Alzheimer's.

His strength and love for her was tireless as he cared for her until the end when she passed at home. These were tuff years for Colin but he endured and picked himself up thanks to a few good mates whilst having regular afternoon drinks at the Grand Hotel. His Granddaughters, cared and lived with him toward the end and tried to fill his life with joy. Every morning he did his 5BX's from his military training and continued to live a healthy and active life.

Colin had always wished to remain at home overlooking the Broadwater, 'his yacht' as he often referred to it. Colin passed away peacefully with, daughter and granddaughter right by his side at 1:17am on Monday 28th July 2014 aged 84 years.

Colin was much loved by his family and friends.



Answering A Question That Is Getting More And More Common:

What's The Fastest, Easiest, Best Value Way To Create The Hamptons Look?

Unless you've been living under a rock, you've probably noticed that more and more architects and designers are getting into 'The Hamptons' look. Which means more and more clients are asking for finishes in whites and grays – mimicking the open breezy look and feel of upstate New York.

Over the last couple of months we've helped more and more of our clients figure out the best products to use to create this look. Suppliers are moving to respond.

A couple of times clients have thought of buying the timber and letting it grey naturally – to get the finish to fit with the clients vision – now we are staunchly against leaving timber uncoated in the Queensland weather – it really shortens the life of the timber – so it represents terrible value to the client – but good profits to us if we think long term about it ☺.

For Our Clients Who Need The Hamptons Look Or A Low/No Maintenance Deck, We Recommend A Composite or A Fibre Cement Decking Material.

It might sound like heresy coming from 'Hardwood Lovin' Wilsons' but isn't it all about getting your clients

the best result for them – not selling them what suits us?

After investigating the range of composite decking systems that are on the market the three we think are the best for our clients are HardieDeck, Trex and Modwood.

All three have these traits in common which might make it easier to make your customers happy:-

- 1. A product that holds up well in fully exposed and/or close to the ground applications.** Because they are cement or a composite, they can be used for applications you could never use timber for. There isn't the need for as much ventilation around a synthetic decking material that there is around wood.
- 2. Concealed Fix Options.** Each of the products has options for a concealed fastening system (like we offer with our DeckMate DIY system), which allows for long, uninterrupted runs of decking.
- 3. Consistent Finish** because it is engineered/manufactured rather than grown, you get a much more consistent finish which will appeal to some of your clients.
- 4. Set Lengths.** Unlike timber decking

Welcome Aboard!

We'd just like to welcome:-

- Partex Interiors
- Josh Building Services
- MDC Projects
- JMAC Constructions
- Modern Commercial Projects
- J & L Shuttlewood.
- Sanco Joinery & Shopfitting

To the Wilson Family.

All of whom opened an account and placed an order with us in the last month.

Thank you to everyone who has loyally ordered from us in the last month – there are too many to acknowledge in a single article but we thank each of you for your business.

where the lengths are random ranging from .9 to 5.7m . You can order these products in set lengths. Modwood and Trex are in 5.4m lengths and Hardie deck comes in a 3.0m lengths. (Your joists must be 500mm centres.)

The next time you have a client who wants a deck that might not be optimally suited to timber make sure you talk to your rep or call **3277 1988** and we will steer you in the right direction.



A HardieDeck deck



A Trex deck



A Modwood deck

What do you love about Wilson Timbers?

We were inundated with entries, and super humbled by all the fantastic feedback you guys gave us. And the winner of the \$100.00 Dan Murphey Voucher is.... Paul Curtain from LAK Constructions.

Paul said.... "What I love about Wilson Timbers is.....all the staff have great knowledge of their products, quick turnaround on orders and they provide quality personal service. They won't sell you a B grade product just a to make a quick buck..... And they give us pizza!!!"

Thanks Paul. We really appreciate the feedback.

Also it sets the benchmark for a good testimonial if ever I need to run a competition like this again. ☺



Finally Found Another Good Joist Protector.

After Joist Strip, went out of business we've been scouring the market for another good joist protector. I know, there are some low cost options on the market – but there is a reason they are cheap.

Those tapes don't seal well around any fasteners driven through them and can actually trap moisture in the joist and rot the timber. Once punctured these tapes will continue to let moisture in through the hole. Obviously we were keen to find you another good quality product.

We found it in Nichigo G-Tape.

It has an acrylic adhesive that has the ability to bond to any fasteners that go through it. After 72 hours it creates a waterproof seal

anywhere that a nail or screw has gone through it. If you accidentally stick some G-Tape to itself you can separate it with no loss of 'adhesive performance' and it can be repositioned if it doesn't quite go on right the first time.

The adhesive itself is tested to last for 50 years. It will last 10 years on a deck joist. And it has been tested to withstand temperatures up to 93°C.

Finally, the tape can be hand torn and is designed to tear in straight lines so that there is minimal waste.

Wilson Timbers is now carrying Nichigo G-Tape as its recommended joist tape. Waiting for your next order.



Paris Hilton was made famous with her Sex-Tape but Wilson Timbers now has G-Tape. Unlike Paris when it comes to Deck Joists we've got it protected.



WILSON TIMBERS
The Hardwood & Decking Specialists

Wilson Timbers
13 Davey St
Moorooka
Qld 4105
Ph: (07) 3277 1988
E: info@wilsontimbers.com
Web www.wilsontimbers.com