



Measure Twice Cut Once

JUNE 2018

The builder's guide to all things timber and hardware.

Getting To Know You: Josh Cribb

Josh is one of our yard hands, he spends his days picking your orders, getting them ready to dispatch, loading trucks and taking care of customers.

1. **How long have you worked at WT's for?** "About 8-9 months now."
2. **If you won \$1M what is the first thing you would buy/do?**
"Probably move back to New Zealand with my kids Mathias and Tristan and buy a house. Tauranga is pretty chill."
3. **Favourite quote?** "Live for Today. Yesterday is over. Tomorrow Never Comes.' I can't remember where I got it from. I have it tattooed on my arm. It reminds me of my brother."
4. **If you could have a super power what would it be and why?**



"Teleportation. I reckon that would be gangsta. Get where you want to go, fast."

5. **What is on the top of your bucket list?** "See a Green Bay Packers game at Lambeau Field."
6. **"Your song?"** "Rock Da Boat' Samu."
7. **Do you scrunch or fold?** "Scruncher and a landing pad layer."
8. **What is your porn star name?** (First pet, first street) "Biscuit Morgan."
9. **There are two types of people in this world. What are the two types?** "Predator and Prey. You either eat or get eaten."
10. **When do you feel truly "alive?"**
"When I open my eyes in the morning. Then I know we're legit."
11. **Which of your scars has the best story behind it?** "I have a scar on my hip. When I was at school, we were all in houses and we got points if we brought our notebooks to school every day. I forgot my notebook. So I didn't let down my house mates, I thought I could jump on my bike ride home and get back before anyone notices. Riding home, no helmet, wrong side of the road – just how any 10

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- What happened when you slept in and missed the trade Trex brekky

year old does, coming round the corner I had a head-on smash with a neighbour in her car. I woke up in hospital. I was inches from hitting my head on the metal around the windscreen – which would have killed me.

2 weeks later, I was back at school, I collapsed and couldn't walk. My mum came and took me to the hospital and turns out debris from the car accident caused my hip joint to get infected. The hospital never X-rayed me below the waist because I didn't break any bones – they missed it. I had to learn to walk again.

12. **What weird food combinations do you really enjoy?** "Peanut butter and BBQ rice cracker sandwiches."

Brekky Is On Us EVERY Friday

The hungry tummies have spoken: Starting July 6th we are now doing brekky BBQ's every Friday morning. So come for a feed and a coffee between the hours of 7:00am and 8:30am.

Our suppliers also want a piece of the action, so follow us on Instagram to stay in the loop and find out which Friday they will be hosting their brekky BBQ at our yard.

If there is any products in particular you would like to see, please contact Erin – erin@wilsontimbers.com with your request and she will make it happen.

Solaris Competition Winner Finally Cashes In Their Golf Day.

Craig from Solaris took Erin and her customers Liam from Jarvis Building Concepts who brought Nick from Copeland Projects to lunch and a round of golf at Brookwater Golf Club. Liam was the lucky winner of the Solaris Insulated Roofing Competition.

As we all love a bit of friendly competition, we played 2 man ambrose with the winner only being decided on the final hole of the day.

Erin and Craig winning by one stroke.

Thanks to all involved for a really fun day.



Craig, Nick, Liam and Erin are ready to hit the fairway.

Did You Hear About The Time Dave Made A Delivery From The Back Of A Tow Truck?

A couple of month's back Dave Ferry was out on a delivery to Tewantin and he had a major break down on the way. Well Dave called the towing service and called back to the office to let us know what had happened and we told the client there had been a break down and we were working through how to get their delivery out to them.

Well, when the tow truck arrived Dave talked to the driver and found out the driver would tow our delivery truck to the job site and then take it off to be fixed.

How Cool Is That?

I love that all of our staff are committed to being a provider of high quality customer service and the team does everything they can to satisfy a customer.

Over the last little while we've worked really hard to improve our delivery service based on the feedback of our

customers. Thanks to Stuart we've got GPS tracking on all of our trucks – so if you call dispatch we can tell you where your delivery is at any given moment.

Our drivers also text when you are the next delivery and give you an ETA so that you can clear a path for the delivery and there isn't a mad rush when they arrive. Our driver is in and out and your day has minimal interruptions.

We get plenty of positive feedback about our deliveries. A couple of our clients including Nicholas Copeland, Liam from Jarvis Building Concepts and Ben from Gray Haus have said "it is the best in the business."

We're very proud of that praise.

B.T.W. We can deliver anywhere in Australia – even if you want to move out of Brisbane we can still get you what you need, with the same high level of care and service. You'll never have to leave Wilson Timbers again.😊

Welcome To The World!

After cutting it a little too close last month's publication deadline, Steve-O's partner finally had their baby... A little girl Khaleesi Jayde Pryde was born 30th April @ 8:09am 9 pound 4 ounces 52cm long.

Everyone is doing well. Little Khaleesi was a firm favourite of everyone in the office when she came in and visited a couple of weeks later.



Tow Truck - Delivering our truck so we can deliver materials!!!

Welcome To The Family.

We'd like to welcome

- Eclat Building Co
- Mowen Building Corporation
- Barrett Shopfitting

To the Wilson Family. All of whom made their first purchase or opened an account with us last month. Thank you to everyone who purchased from us in the last 30 days.

Reporting In From The Trex Trade Breakfast.

A big thank-you to Sue Rogan from Trex who came down to put on a trade breakfast on May 14th – everyone was well fed with bacon, sausages, eggs, hash browns coffee and OJ. A feast for kings.

Everyone who made the trip was rewarded with an overview of Trex's Transcend product range. Transcend is made the same way as other Trex products in a modular system that includes decking and handrail components. You can mix and match colours to create the theme your clients want without all the work. They can also be mixed and matched with other Trex product ranges.

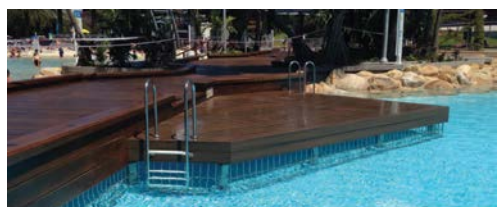
The range includes decking boards, fascia board, posts, top and bottom rails, balustrades and a range of accessories –all of which are pre finished ready to install – your days of sanding an endless number of balustrades and decking are actually over.

The decking range has a concealed fix accessories available so that your clients just see long runs of timber – no nail holes.

Trex decking is made from 95% recycled materials – so it is as green as it gets, it has a 25 year fade and stain warranty and doesn't require staining or oiling. The only maintenance it needs is the occasional pressure hosing or wash/mop with soapy water.

The Transcend decking range is available in 5 different colours, while the railing has a range of seven colours. Your clients can pick a colour or combination of colours that suit them and then they never have to maintain them.

If you missed out on the day and need some information on Trex either call or email your rep, and they will take care of you.



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