



# Measure Twice Cut Once

MAY 2018

The builder's guide to all things timber and hardware.

## Getting To Know You: Kozzo

Kozzo (or Caleb as his birth certificate says) is the operations manager here at Wilson Timbers. Or as he sees it - he looks after the yard and everyone in it. A timber machinist by trade, Kozzo has 16 years' experience across different parts of the timber industry, there isn't too much he doesn't know how to do.

We sat down with Kozzo and asked him a few questions to get to know him a bit better.



- 1. Best thing about working for WT's?** *It really is a family business. They treat you like a person not a number. I just couldn't hack it working for some of those larger corporate companies where they treat you like a number.*
- 2. Someone you look up to and why?** *My Dad. Steered me in the right direction. He gave me a lot of his values and his moral compass. They've guided me well in this life.*
- 3. How do spend your free time?** *Getting out of Brisbane and the rat race. Either getting out on a dirt bike or heading off camping, Fraser Island, Bribie Island, Stradbroke Island. Makes no difference to me.*
- 4. What gets you fired up?** *Hypocrites. People that say one thing and do another. Just hate it. Good thing I can't read minds.*
- 5. If you could have a super power what would it be and why?** *Read Minds. I'd know when I can take people at their word. I can spot hypocrites faster.*
- 6. Which of your scars has the best story behind it?** *The one on my leg. I went dirt biking - tried to do a 100 foot table jump. It all went pear shaped. BROKE me leg... but I got a free helicopter ride... Some amazing drugs... I have a rod, screws in my leg still and I was back at work after 2 and half weeks even though the docs said it would be 6 weeks.*

## In This Issue

- Kozzo answers the hard questions
  - Why you should eat brekky with us when given the chance
  - Looks like timber - none of the hassles...
  - The Big Breakfast With Weathertex
- 7. What would be your spirit animal?** *I'd go with a lion, brave and courageous - they don't back down from a fight.*
  - 8. What weird food combinations do you really enjoy?** *A meat pie sandwich. Put a meat pie between two slices of bread. Don't knock it until you've tried it.*
  - 9. If someone narrated your life, who would you want to be the narrator?** *David Attenborough*
  - 10. Favourite movie quote?** *"I'll be back!"*
  - 11. What's the funniest word in the English language?** *Collywobbles.*
  - 12. What's your "Back in my day, we..."?** *Back in my day people actually worked without complaining.*

## Quotes of the Month

All that passes for knowledge can be arranged in a hierarchy of degrees of certainty, with arithmetic and the facts of perception at the top.

—*Bertrand Russell*

Computers are better than we are at arithmetic, not because computers are so good at it, but because we are so bad at it.

—*Isaac Asimov*

Health is not valued till sickness comes.

—*Thomas Fuller*

Health is relative. There is no such thing as an absolute state of health or sickness.

—*Theodore Isaac Rubin*

You cannot swim for new horizons until you have courage to lose sight of the shore.

—*William Faulkner*

The price of success is hard work, dedication to the job at hand, and the determination that whether we win or lose, we have applied the best of ourselves to the task at hand.

—*Vince Lombardi*

Leave your ego at the door every morning, and just do some truly great work. Few things will make you feel better than a job brilliantly done.

—*Robin S. Sharma*

Science can only ascertain what is, but not what should be, and outside of its domain value judgments of all kinds remain necessary.

—*Albert Einstein*

# What Did You Miss At The Simpson Strong-Tie Breakfast?

A big thank you to everyone who made it down to the Simpson Strong-Tie breakfast last month.

Mark Daly came down and put on a breakfast of bacon, eggs, snags, OJ and the essential coffee for everyone. The main tool getting demonstrated was the Collated Connector Nailers (CCN) that we reviewed a couple of months back in the February newsletter.

On the day we sold out of CCNs. Just about everyone who was there bought one, once they could see how much time energy and effort they can save you on a job – will more than pay for themselves in the next month or so. As always, there was a competition and a winner:

**Some of our happy shoppers:**

## Congratulations To Nick Copeland From Copeland Projects!

Nick won his money back on his purchase. Lucky guy! This is what you missed out on (along with a free feed) when you don't come to the trade breakfasts.

We've received another shipment of CCNs in from Simson Strong-Tie – so if you'd like a demonstration then by all means get on down to Wilson Timbers and we'll do a free demo – showing you what you missed out on at the breakfast – just don't ask for a bacon and egg sandwich while you watch.



Chris of Landini Constructions



Michael of Interior Exterior Builders



Michael & his team, Ransom Constructions



Liam and Todd of Jarvis Building Concepts



# Are Your Clients Looking For Timber Decks Without All The Maintenance?

We admit we are biased towards real timber. Unfortunately (for us and maybe for you) your customers don't always share our love for sustainably sourced Australian timber that we do and want alternatives that don't have the associated maintenance.

We are here to make sure you can get your job done and get paid. Not to wage a war and make your customers build with the materials we tell them to. We know you need to do a high quality job and provide them with the best quality build they can afford.

Trex is the premium composite decking solution.

Trex's decking is guaranteed against defects for 25 years on residential applications and 10 years in commercial

applications. It lasts like a timber deck and the way it is manufactured, each board looks like real timber.

The finish is stain and fade resistant and is easy to maintain. Trex decking needs just an occasional cleaning with soap and water. They never need sanding, no staining and no repainting. This is the really big plus for your customers – the ease of maintenance.

Installation is basically the same as a timber decking: you can top fix, conceal fix with a Klevea Klip or conceal fix with clips and screws into either timber or steel sub floors.

You didn't think we'd recommend a timber product that is unsustainable did you?

## Welcome To Our New Customers:

- I Carpentry
- Dirsell Constructions
- Mitcon Build

Trex's decking is made from 95% recycled material. No trees are felled to make the product. Most of the material is recycled plastic packaging, reclaimed wood from other wood working operations, used transportation pallets and sawdust. Any waste material from our own production line is recycled back into the raw materials for future use. Trex saves 180,000,000 kilos of plastic and wood from landfill every year.

If you have a client that is looking for a low maintenance option on their deck. We can help you price your materials on Trex decking.



## Spartan Tammy!

A couple of weeks back Tammy, her best man David and his brother Chris all headed off to Peak Crossing to compete in a Spartan race.

Spartan races are full on – you have to be able to jump a wall just to start this race.

Tammy's goal was to complete the course. 2.5 hours, 23 obstacles, 7kms later all three made it to the finish line with only 7 obstacles 'failed.' When you are a first time racer, organisers give you a free pass when you fail to complete an obstacle. But anyone who is serious is supposed to do 30 burpees per failed obstacle.

Full on.

In the aftermath – Tammy reckons she will definitely do another one, do some extra training over her usual routine and perhaps read their training guide.

Well done – we are all very impressed.



Chris, David and Tammy post race.

## The Big Breakfast With Weathertex.

A big thank you to everyone who came down for the Weathertex breakfast. A big thank you to Steve from Weathertex for making the morning a big success and putting on a really nice spread of bacon eggs, snags, OJ and coffee for all the hungry tradies.

The star attraction on the day seemed to be the Weathertex's Weathergroove. A vertical timber cladding that slots together on the ground before attaching to the frame. It's very easy to work with because it is so light and allows long runs of cladding to go up very quickly – cutting construction time and labour costs for the builder, while giving their clients a glorious timber finish without all the hard work.

Other attendees really liked the fact that Weathergroove doesn't need to be painted – it can be left to grey-off like a natural timber and you can

stain it at any time in the future. Something we forgot to mention to everyone on the day is that because Weathergroove is 97% hardwood and 3% wax so at the end of the job any extra Weathergroove you don't need for another job, can be put through a mulcher and put on the garden.

A big thank you to everyone that came along. Steve really appreciated all the feedback he got from a range of different builders. If you need any help get in touch with your Wilson's rep – we can arrange take-offs from your plans if you'd like and we can always get in touch with Steve to get you any help you might need.

**P.S.** Props to Mitch from Pamit Constructions who might have upstaged the breakfast because he managed to get in a surf with Matt Damon. Pics or it didn't happen Mitch 😊



WEATHERGROOVE NATURAL 150mm



WEATHERGROOVE SMOOTH 150mm



WEATHERGROOVE WOODSMAN 150mm



WEATHERGROOVE RUFF SAWN 150mm



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